

**News Release**  
**FOR IMMEDIATE RELEASE**  
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## **Classes Focus on Doing Business With the Federal Government**

PETOSKEY, MI — A series of classes focused on doing business with the federal government is being offered in Petoskey. The first class, Introduction to Federal Government Contracting, will be held August 26 from 9:00 a.m. to 12:00 p.m. in room 536 of the Student Community Resource Building at North Central Michigan College (NCMC). The class is being offered by the Northwest Michigan Procurement Technical Assistance Center (PTAC) in partnership with NCMC.

There is no charge to attend the class, but seating is limited and pre-registration is required at: [nwm.org/ptactraining](http://nwm.org/ptactraining). For more information about the class contact Deb Donovan at: [ddonovan@nwm.cog.mi.us](mailto:ddonovan@nwm.cog.mi.us) or 231-929-5076.

Additional classes on market research, federal acquisition regulations, and responding to federal government opportunities will be offered in Petoskey October 2, November 5, and December 11. The PTAC is also offering classes in Cadillac, Kincheloe, and Sault Ste. Marie. A schedule and more information about the classes are available at: [nwm.org/ptactraining](http://nwm.org/ptactraining).

The Northwest Michigan PTAC is a non-profit organization that provides assistance (normally at no cost) to companies in northwest Lower Michigan and the Upper Peninsula interested in doing business with state and federal government agencies. For more information about services provided by the PTAC go to: [nwm.org/ptac](http://nwm.org/ptac). The Northwest Michigan PTAC is a program of the Northwest Michigan Council of Governments.

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NOTE to Media: Images are oftentimes available upon request by e-mailing Tom White at [tomwhite@nwm.cog.mi.us](mailto:tomwhite@nwm.cog.mi.us) and stating preferences for resolution (300 dpi?), file format (.tif? .jpg?) and file size (1MB or less?). Or, phone (231) 929-5044. Check our online Media Room at: [nwm.org/media](http://nwm.org/media)

Founded in 1974, the Northwest Michigan Council of Governments (NWMCOG) facilitates and manages various programs and services for the 10 county region. These programs include Northwest Michigan Works, YouthBuild, Small Business Development Center, Procurement Technical Assistance Center, various business services, and many different regional planning initiatives in response to our communities' requests and needs. You will see the broad spectrum of workforce, business and community services NWMCOG offers if you visit our web site, [nwm.org](http://nwm.org)

NWMCOG's member counties are: Antrim, Benzie, Charlevoix, Emmet, Grand Traverse, Kalkaska, Leelanau, Manistee, Missaukee, and Wexford.